

ALICE QINHUA ZHOU
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education

2009-2014 YALE UNIVERSITY NEW HAVEN, CT, USA
Ph.D in Molecular Biophysics and Biochemistry, GPA 3.86 / 4.00. Howard Hughes Medical Institute (HHMI) International Student Research Fellow (<50 awardees/year, full tuition & stipend until graduation). Published 2 first-author papers in peer reviewed journals on designing novel computational methods in predicting protein atomic structure. Led review sessions of a graduate course with +40 students on Mathematics in Biophysics for 2 semesters. GRE: Verbal 550, Quantitative 800, Writing 3.5.

2005-2009 FUDAN UNIVERSITY SHANGHAI, CHINA
Bachelor of Science in Biological Sciences, GPA 3.78 / 4.00 (Rank 1st of 174). Chun-Tsung Distinguished Scholar. Won No.1 in National Biology Olympiad of Shanghai Division. Awarded multiple Corporate Scholarships and Collegiate Honors. Inducted into the Chinese Crystallographic Society.

professional experience

06-08/2013 BAIN & COMPANY SINGAPORE
Summer Associate Consultant
• To be filled.

10-12/2011 NOVATRACT SURGICAL New Haven, CT
Yale Tech Venture Consultant
• Conducted a market entry analysis for a novel single-port laparoscopic device
• Recommended a pricing strategy based on the competition, interviews with surgeons and/or purchasing departments of top 50 US hospitals

04-06/2011 BRANDWIDTH GLOBAL New Haven, CT
Part-time analyst
• Analyzed Chinese patients' cognitive pattern on cold prevention/treatment revealed from conversations on health forums, blogs, online reviews, social media and other online contents
• Developed a branding strategy for a new cold-treatment product in China for a global pharmaceutical company

extra-curriculum activities

2011-2013 YALE GRADUATE STUDENT CONSULTING CLUB New Haven, CT
Chair
• Pentupled the club offer rate at top 3 consulting firms by launching two annual club case competition, inaugural club casebook, workshops and one-on-one interview coaching.
• Restructured the club into a sustainable legal entity with positive net annual cash flow and net asset >\$2000.
• Increased club membership to 500+ by renovating club website and establishing relationships with Yale career center and other Ivy League clubs.

2011-2012 2012 YALE HEALTHCARE CONFERENCE New Haven, CT
Finance Co-Chair
• Raised ~\$50,000 funding for the conference by contacting Yale Alumni and healthcare related companies

2009-2011 YALE JOURNAL OF BIOLOGY AND MEDICINE New Haven, CT
Editor-in-Chief
• Shortened length of review process by half while increased the number of first-year-citations by 60%.
• Led weekly board meetings, facilitated reviewers-authors communication, and overseen editors' working progress.
Publicity & Promotion Officer
• Tripled submissions via personalized direct marketing to 100+ research institutes worldwide.
• Created a user-friendly mailing system to automate massive marketing emails

personal

1st place team member of 2013 Alcoa Case Competition on entry strategy into China Aluminum auto sheet. 2nd place team member of 2011 Johnson & Johnson Case Competition on managing cancer drug shortage and mid-term oncology drug supply portfolio. Proficient in programming language C++, MATLAB, LaTeX and HTML. Native Shanghaiese and Mandarin Chinese. Interested in psychology and Chinese medical practice.